

Department of Purchasing

100 N. Main Street, 2nd Floor Suffolk, VA 23434 (757) 925-6762 Fax (757) 942-4333

NOTICE

Sole Source Purchase

Date:

June 2, 2025

For:

Recording STEM Camp

Vendor Name:

Her? Records, Inc.

Requested by:

Fine Arts

Description:

"Say It With Music" Recording and/or Music

Recording & Music Camp-3 Camps 2025

Cost:

Not to exceed \$35,000.00

Justification:

Her? Records, Inc. is the only provider combining the Psychological Effects of Music with an interactive social emotional experience of the students creating music and a video. The camp is an innovative way to combine music and learning while incorporating the STEM component as well as the

6/2/25

social emotional component.

Approved By:

Linda Bates, NIGP-CPP, VCO

Coordinator of Purchasing

Date

Her? Records, Inc.

RE: Sole Vendor

To Whom It May Concern,

As requested, this letter is to officially verify that Her? Records, Inc. is the sole source provider of this unique "Say It With Music" Recording and/or Music Recording & Music Camp which is a Recording Stem Camp where students take the topics that they have been learning in their youth program and record a song in a music studio, film a music video (In the Music video Camp) and/or learn about the "Psychological Effects of Music" of their behavior from a scientific perspective, the science of sound, career exploration of audio engineering, music technology, and film while combining the social emotional component.

Her? Records, Inc is unique in that it is the only company of its kind that is combining the Psychological Effects of Music with an interactive social emotional experience of the student's creating music and a video. Her? Records, Inc Staff are celebrity music producers and videographers CURRENTLY have over 20 years of experience working behind the scenes in the film and music recording industries. The camp is an innovative way to combine music and learning while incorporating the STEM component as well as the social emotional component. I've also included the copyright number (TXu 1-633-276) registered and trademarked with the Library of Congress for the Say It With Music! system as further proof and validation that it is the only company capable of performing this service, of its uniqueness, and that Her? Records, Inc is the sole owner of the intellectual property and there is no other vendor comparable.

We are excited to continue our partnership and have the opportunity to work with you, your team and students again this year. If you need this information in a different format, please let us know and we can fill out any form needed.

Should you have questions or need anything additional, please feel free to contact me direct at avai@sayitwithmusic.com or 651-470-3269.

Kindly, Ava Johnson

Sole Source Documentation

Sole Source Validation

Certificate of Registration



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Registration Number TXu 1-633-276

Biffeetive date of registration; April 25, 2006

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